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Re



SPRING 1962

Wholesale Price List

Azaleas — our leader

Exmore, Virginia

THE TANKARD NURSERIES



THE SIGN OF THE TANKARD IS THE SIGN OF EXCELLENCE

Broad Leaved Evergreens Azaleas
General Ornamentals
Flowering and Shade Trees

THE TANKARD NURSERIES

Exmore, Virginia

TELEPHONE: Office Gilbert 2-6211

J. E. TANKARD: Res. - Gilbert 2-6317

S. D. TANKARD, Jr.: Res. - Gilbert 2-6889

J. E. TANKARD, Jr.: Res. - Gilbert 2-6779

TELEPHONE AREA CODE 703

Located on the Famous

Eastern Shore of Virginia

MEMBERS



VIRGINIA NURSERYMEN'S ASSOCIATION

SOUTHERN NURSERYMEN'S ASSOCIATION

Within easy trucking distance of Eastern points, but we can ship anywhere by express, freight, or truckload.

We have customers in 17 states, and have received many compliments on our plants and our service.

Terms and Conditions:- Prices are F. O. B. Exmore, Virginia. Packing in boxes and bales additional, subject to prior sale, and our confirmation of the order. Terms are cash with order or $\frac{1}{4}$ cash with order, balance C. O. D., unless credit has been established with us. 1% per month service charge will be assessed on accounts over 60 days past due.

50 plants at 100 rate; 500 at 1000 rate.

WE CAN DIG AND SHIP ALMOST ANY WEEK DURING THE WINTER, SPRING OR FALL. However, we advise you to let us have your order at once so we may reserve stock for you. Many items are scarce this season.

We box Azaleas and pack deciduous stock for L. C. L. shipment by Rail and to some destinations by truck lines, but cannot undertake to box and ship larger evergreens. These are offered only for bulk shipment by truck or car load.

The Tankard Brothers, John, Sr. left, and Sam (Jr.) right in a patch of *Ligustrum lucidum recurvifolium*.





Azalea field in early October being readied for winter. Lath shading will be placed on the frames for winter protection of buds and foliage. The plants are grown in full sun for density and heavy setting of cluster buds.

AZALEAS FOR FORCING

See next two pages for varieties recommended, and note that prices for forcing plants are 10¢ each less than that shown, inasmuch as they are not burlapped. These plants are in the field, shaded by lath for winter protection.

AZALEAS IN PLASTIC HOUSE AND COLD FRAMES

As additional insurance against cold weather damage we have dug in the fall and stored in cold frames and plastic greenhouse the following which will be held until you want them.

This saves you greenhouse space and the care of the plants until you are ready to force them into bloom as they will be already started by about March 15th.

	6-8"	8-10"	10-12"	12-15"
Coral Bells	500	500	760	500
Snow	580	675	500	
Hexe	385	100		

PRICES:- Deduct 10¢ per plant for no burlapping and ADD 10% to prices shown on page 5, for plants from Cold Frames and Plastic House.

THE NEW BECKII

AZALEA BECKII. Plant Patent No. 1699. Double pink flowers, very long lasting. A good forcer similar to Sweetheart Supreme, but flowers are larger and rose red color when first opened. Plant is said to be more hardy. A new variety you should use for forcing and outdoors where hardy.

4-6 in. one year field, -	.55	.52½	.50
4-6 in. two year field, -	.65	.62½	.60
6-8 in. two year field, -	1.00	.90	.85
8-10 in. two year field, -	1.25	1.15	1.10

Beckii is priced without burlapping and includes cold frame protection over winter.

AZALEAS

Quality Remains Excellent
For Forcing and Landscape Planting

THOUSANDS OF BEAUTIFUL PLANTS, BUSHY, WELL BUDDED, GROWN IN NATURAL AZALEA SOIL IN THE FIELD, UNDER FULL SUN. PLACE YOUR ORDER NOW TO BE SURE OF GETTING YOUR REQUIREMENTS, as orders have already taken a large part of this year's crop.

1000 rates apply on orders for 500 or more Azaleas.

100 rates apply on all orders to be packed for shipment in boxes, packing charge additional. Azaleas may be assorted as you desire to obtain the quantity prices, except that the 1 yr. sizes may not be used to obtain quantity prices on the larger plants.

GROUP 1. KURUME VARIETIES

Note sizes available in each variety

AMOENA - Hose-in-hose, rosy purple flowers. Very hardy. Few 6-8 in. and 8-10 in.

* HINODEGIRI - Brilliant Red. The standard hardy Azalea. 6-8 in. to 10-12 in.

SHERWOODI - Strong growing. Pretty orchid-purple. 10-12 in., 12-15 in. and 15-18 in. height.

PRICES: Above Varieties.

Deduct 10¢ per plant if burlap wrapping is not wanted.

	100 rate	250- 499	1000 rate
6-8 inch spread, each B&B	.90	.80	.75
8-10 inch spread, each B&B	1.05	.95	.90
10-12 inch spread, each B&B	1.30	1.20	1.15
12-15" height Sherwoodi B&B	1.70	1.55	1.50
15-18" height Sherwoodi B&B	2.20	2.05	2.00

ONE YEAR FIELD GROWN AZALEAS

Well branched and budded, but not heavy specimens like above grades.

Prices: Deduct 6¢ each if burlap or Polyethelene wrapping is not wanted.

3-4 in. each, Coral Bells,

Hino-Crimson B&B ----- .41 .38½ .36

4-6 in. each, Hino-Crimson,

Hinodegiri, B&B ----- .51 .48½ .46

INDICA AZALEAS

FORMOSA - Very showy large purple flowers, but not hardy north. Heavy specimen plants, especially in the larger sizes.

18-24 in. B&B -----	1.60
2-2½ ft. spread B&B -----	2.25
2½-3 ft. spread B&B -----	2.75
3-3½ ft. spread B&B -----	3.25
3½-4 ft. spread B&B -----	3.85

Special price will be made on entire lot larger sizes.

* These varieties recommended for forcing.

CLUSTER BUDS

Many varieties of Tankard Azaleas are notable for their clusters of buds instead of individual flower buds which are normally produced on plants in some other sections. These clusters give that full flowering effect so much desired in Azaleas.

GROUP 2. KURUME and other AZALEAS

APHRODITE - A Glenn Dale Hybrid. Pale rose-pink. 8-10 in. and 10-12 in.

ATALANTA - A Kaempferi Hybrid. Purple, upright, vigorous. 10-12 in. and 12-15 in.

BUCCANEER - A Glenn Dale Hybrid. Dazzling orange-red flowers of large size. Truly outstanding. Blooms a week or ten days later than Hinodegiri. Excellent foliage. 6-8 in., 8-10 in., 10-12 in.

* **CORAL BELLS** - Hose-in-hose deep pink. The favorite pink Azalea. 6-8 in., 8-10 in., 10-12 in.

DELAWARE VALLEY WHITE - Large pure white flowers, vigorous grower, very hardy. This variety fills the need for a hardy white evergreen Azalea. 6-8 in., 8-10 in.

GLACIER - Very attractive white flowers, vigorous grower, handsome foliage. A Glenn Dale variety. 10-12 in. to 18-24 in.

GLAMOUR - A Glenn Dale Hybrid. Brilliant rose-red. 6-8 in., 8-10 in., 10-12 in.

GREETING - A Glenn Dale Hybrid. Brilliant coral-rose. 8-10 in. to 15-18 in.

* **HINO-CRIMSON** - Similar to, but far superior to Hinodegiri because of its deep crimson color which does not fade. Hardiness equal to or surpassing Hinodegiri. The choice of all who see it. Marvelous crimson color, compactness, good foliage, vigor, hardiness. In addition is an excellent forcer and an early one. **HINO-CRIMSON HAS EVERYTHING.** 6-8 in., 8-10 in., 10-12 in.

LOUISE GABLE - Large hose-in-hose salmon pink. A Gable Hybrid. 6-8 in.

MARTHA HITCHCOCK - A Glenn Dale Hybrid. Large purple flowers with white centers. 6-8 in.

MRS. L. C. FISHER - Clear Pink. Excellent dark green foliage. Hardy, vigorous, stands hot weather better than Coral Bells. Blooms about a week later. 8-10 in. to 15-18 in.

PALESTRINA - (Wilhelmina Vuyk) A Vuykiana variety. Single white flowers 2-2½ in. across in abundance on a vigorous upright grower. We have seen Palestrina absolutely undamaged growing beside Ledifolia Alba which had been severely hurt by cold weather. 8-10 in., to 15-18 in. height.

PURPLE SPLENDOR - Beautiful deep purple hose-in-hose flowers. Vigorous Gable Hybrid. 8-10 in. to 15-18 in. height.

* **ROSE BUD** - Double pink rose-bud flowers, blooming a little later than Kurumes - at about the same time as Hexe. A beauty for Mother's Day. A Gable hardier hybrid. 6-8 in., 8-10 in., 10-12 in.

ROSE GREELY - A Gable Hybrid. Hose-in-hose white. Hardy. 6-8 in. and 8-10 in.

* **SALMON BELLS** - The salmon pink Coral Bells. Same except the color. 6-8 in. and 8-10 in.

* **SNOW** - Hose-in-hose snow white flowers. Good grower - glossy foliage. 6-8 in., 8-10 in., 10-12 in.

PRICES: Group 2 (Deduct 10¢ per plant if burlapping is not wanted)

		100 rate	250- 499	1000 rate
6-8 in. each	B&B -----	.95	.85	.80
8-10 in. each	B&B -----	1.15	1.05	1.00
10-12 in. each	B&B -----	1.40	1.30	1.25
12-15 in. each	B&B -----	1.80	1.65	1.60
15-18-in. each	B&B -----	2.20	2.05	2.00
18-24 in. each	Glacier only B&B	2.45	2.30	2.25

* These varieties recommended for FORCING.



Here in front of the Tankard office and packing house is a fine block of *Ilex crenata microphylla*. Photo Dec. '61.

Broadleaved Evergreens

EACH PER 10

ALL EVERGREENS ARE PRICED B. & B.

ABELIA GRANDIFLORA. Pruned Plants. Few.

2½-3 ft. -----	2.25
----------------	------

BARBERRY, JULIANA (*Berberis Juliana*)

Evergreen Barberry.

18-24 in. -----	2.00	2½-3 ft. -----	3.00
2-2½ ft. -----	2.50	3-3½ ft. -----	4.00

BARBERRY, JULIANA DWARF (*Berberis Juliana nana*). Slow growing and very attractive.

15-18 in. few ----	2.00	18.24 in. few ----	2.50
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ELEAGNUS PUNGENS FRUITLANDI. The evergreen *Eleagnus* with the glossiest and most handsome foliage of any variety. Root pruned. Few.

2-2½ ft. -----	2.25	2½-3 ft. -----	2.75
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EUONYMUS JAPONICA. Hardy evergreen, good for seashore planting.

15-18 in. -----	1.15
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EUONYMUS PATENS (*Kiautschovicus*)

"Carrieri" type with more nearly evergreen leaves. Bears orange-red berries.

18-24 in. -----	1.50	2½-3 ft. -----	2.50
2-2½ ft. -----	2.00		

GARDENIA FLORIDA. The hardy type that grows outside here and is a prolific bloomer. Heavy plants.

2-2½ ft. breadth -----	2.00
2½-3 ft. breadth -----	2.75
3-3½ ft. breadth -----	3.50

ILEX AQUIFOLIUM. English Holly. Female plants. "Recurva" and other varieties. Root and Top pruned. Breadth or height, whichever is greater.

18-24 in. -----	6.00	2½-3 ft. -----	10.00
2-2½ ft. -----	7.50	3-3½ ft. -----	12.50



Root pruned and top pruned *Ilex cornuta* (Chinese Holly) make a patch of specimens. Photo. Dec. '61.

ILEX AQUIFOLIUM "J. C. Van Tol". Female plants. This is a good fruiting hardy English Holly with somewhat flat leaves and a limited number of spines. Breadth or height whichever is greater.

18-24 in. -----	6.00	2½-3 ft. -----	10.00
2-2½ ft. -----	7.50	3-3½ ft. -----	12.50

ILEX AQUIFOLIUM Silver Variegated.

18-24 in. -----	7.50
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ILEX CORNUTA. Chinese Holly. Nice dense plants. Specimen grade. Root and Top pruned.

18-24 in. -----	3.00
18-24 in. heavy -----	3.50
2-2½ ft. -----	4.00
2½-3 ft. -----	5.00 to 6.50

Larger Specimens priced individually.

ILEX CORNUTA BURFORDI. Burford Holly. Female plants. Root pruned to stand transplanting. Excellent foliage.

SPECIMEN GRADE

1½-2 ft. -----	3.00
2-2½ ft. -----	4.00
2½-3 ft. -----	5.00 to 6.50
3-3½ ft. -----	10.00 to 12.50

Larger Specimens priced individually.

ILEX CRENATA. Japanese Holly.

2-2½ ft. -----	3.00	3-3½ ft. -----	5.00
2½-3 ft. -----	4.00		



Ilex crenata "Hadlock" hybrid. Photo. Dec. '61.

ILEX CRENATA CONVEXA. (bullata) Convex-leaf Japanese Holly. This is the spreading variety with small leaves and slow growth that is in such demand. Root and Top pruned.

15-18 in. spread	-----	2.00
18-24 in. spread	-----	2.75
2-2½ ft. spread, few	-----	4.00

ILEX CRENATA "HADLOCK" hybrid. This is a very pretty upright growing *Ilex* with leaves that resemble *Convexa* and *Hetzi* as they are somewhat convex. Their small size gives the plant a fine texture. It is graceful, different, useful.

18-24 in.	-----	2.50	2-2½ ft.	-----	3.50
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ILEX CRENATA HELLERI. Dwarf low growing type most useful for the small spaces. Very attractive.

8-10 in. gallon cans	-----	1.65
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ILEX CRENATA HETZI. Compact, mound form with convex leaves. One of the best of the Japanese Hollies.

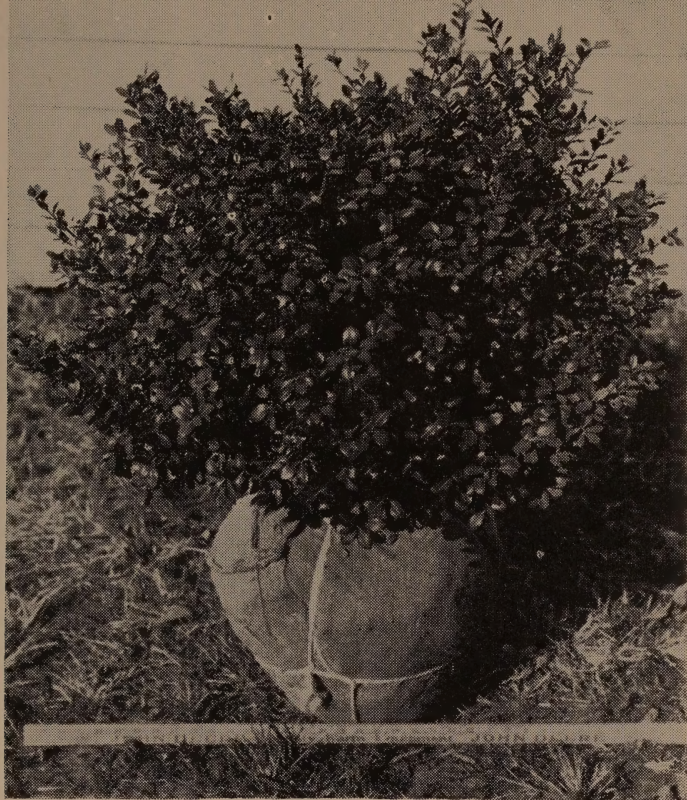
12-15 in. breadth	-----	1.65
15-18 in. breadth	-----	2.00

ILEX CRENATA MICROPHYLLA. Little-leaf Japanese Holly. Excellent plants with good color. Pruned and Shapely, with broad base.

18-24 in.	-----	3.00	2½-3 ft.	-----	5.00
2-2½ ft.	-----	4.00	2½-3 ft. heavy	--	6.00

Columnar type MICROPHYLLA. Larger leaf.

2½-3 ft.	-----	4.50	3-3½ ft.	-----	6.00
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ILEX ROTUNDIFOLIA

* **"BOXWOOD HOLLY"**

ILEX CRENATA ROTUNDIFOLIA. Extra fine pruned plants. Measured in breadth or height, whichever is greater. Low prices for quality material.

15-18 in. Special grade ----- 1.65

15-18 in. ----- 2.00

3-3½ ft. ----- 6.65

3½x3½ ft. ----- 9.00

Few larger or extra select ---- 10.00 to 12.50

Now we have those big landscape sizes you have been wanting.

* **"BOXWOOD HOLLY"** is the name that has been popularized in Atlanta, Ga., vicinity for this most useful Ilex, and we suggest you use it as an easy name for customers to learn - - thereby stepping up sales.

ILEX OPACA. American Holly. Limited quantity. Root pruned and top pruned.

Female

Sold out for this season.

Male

4-5 ft. ----- 4.00 to 6.50

5-6 ft. ----- 6.50 to 9.50

6-7 ft. ----- 9.50 to 13.50

Few larger priced individually.

ILEX OPACA EAST PALATKA. A Southern Hybrid of upright growth and few spines on leaves. Female, berried.

4-5 ft. ----- 5.50 6-8 ft. ----- 9.50

5-6 ft. ----- 7.50



Osmanthus aquifolium (illicifolium). Showing well branched plants of this deservedly popular hardy broadleaved evergreen.

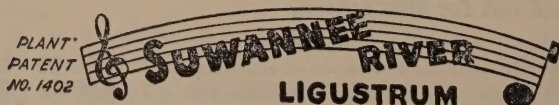
ILEX OPACA TABER No. 3. A Southern Hybrid of upright growth. With berries now.
4-5 ft. and 5-7 ft. quoted on request.

JASMINUM FLORIDUM. Florida Jasmine. Ever-blooming June till frost with dainty yellow flowers. Foliage and form are graceful and attractive.
18-24 in. ----- 1.50 2-3 ft. ----- 2.00

LAUREL, "CHERRY." (Laurocerasus Schipkaensis Reynvanni) Hardy. Good winter color. Limited quantity. Root pruned.
15-18 in. ----- 2.00 Few larger sizes.

LIGUSTRUM LUCIDUM. "Wax Leaf". Regular and large dark green Nobilis type. Measured in height or breadth whichever is greater. See also "recurvifolium" variety.
18-24 in. few ----- 1.75
2-2½ ft. few ----- 2.25
2½-3 ft. few Nobilis ----- 2.75
Few larger sizes.

LIGUSTRUM LUCIDUM RECURVIFOLIUM. Dark green leaves with curved margins. Very choice variety. Splendid pruned plants, well filled, good color. Measured in height or breadth, whichever is greater. Limited quantity.
18-24 in. ----- 1.75 2½-3 ft. ----- 3.00
2-2½ ft. ----- 2.25
Few larger.



LIGUSTRUM SUWANNEE RIVER. Dwarf spreading growth with leaves thickly set on branches makes this variety very useful. Heavy, pruned, specimen grade.
18-24 in. spread ----- 2.50
2-2½ ft. spread Few ----- 3.50

MAGNOLIA GRANDIFLORA. Southern Evergreen Magnolia. Root pruned. Limited quantity.

4½-5 ft. ----- 7.50 to 10.00

5-6 ft. ----- 10.00 to 13.50

Few larger priced individually.

NANDINA DOMESTICA. We have a large supply of Nandinas and they are very nice. Use Colorful Nandinas For That Exotic Picturesque, and Colorful Effect So Much In Vogue For Modernistic Plantings.

2-3 canes Heavy

18-24 in. ----- 1.25 1.50

2-2½ ft. ----- 1.50 2.00

2½-3 ft. ----- 2.00 3.00

3-4 ft. ----- 3.75

4-4½ ft. ----- 4.50

OSMANTHUS AQUIFOLIUM. (Illicifolium). Holly leaf Osmanthus. Well branched. An excellent evergreen for Long Island planting. Pruned plants.

At New Low Prices.

18-24 in. ----- 2.25 2½-3 ft. ----- 3.25

2-2½ ft. ----- 2.75 3-4 ft. ----- 4.00

OSMANTHUS FORTUNEI. Heavy plants. Splendid color. Not as hardy as Aquifolium.

2-2½ ft. ----- 2.00 3-4 ft. ----- 3.50

2½-3 ft. ----- 2.50

PYRACANTHA LALANDI. Upright orange berrying. Hardy.

12-18 in. 1 gal. cans ----- .85

2-3 ft. 3 gal. cans ----- 2.00

3-4 ft. 3 gal. cans ----- 2.75

CONIFEROUS EVERGREENS

All Conifers pruned or sheared, with excellent form and color. All B&B.

EACH PER 10

ARBORVITAE, AMERICAN. (Thuja occidentalis nigra) Dark green variety with nice dense form.

2-2½ ft. ----- 2.25 2½-3 ft. ----- 2.75

Globe Arborvitae, so round, firm and fully packed that they have plenty of customer appeal.





Taxus cuspidata, Hicksi, 31-T, Photo. Dec. '61.

ARBORVITAE, BERCKMAN'S GOLDEN. *Thuja or. aurea nana*) (*Biota aurea nana*) Dense, beautiful form.

15-18 in. -----	1.75	21-24 in. -----	2.50
18-21 in. -----	2.00		

ARBORVITAE, GLOBE. (*Thuja occ. globosa*.) Real beauties.

15-18 in. -----	1.50	18-21 in. -----	2.00
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ARBORVITAE, PYRAMIDAL. (*Thuja occidentalis pyramidalis*) The very effective, very reliable columnar form of American Arborvitae.

2½-3 ft. -----	2.75
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BIOTA - See Arborvitae above.

CEDRUS DEODARA. Feathery blue-green foliage on a graceful, fast growing tree. Root and Top pruned.

8-10 ft.	Few Specimens -----	15.00 to 20.00
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CYPRESS, GOLDEN PLUME (*Chamaecyparis (retinospora) plumosa aurea*) Sheared, dense, broad based specimen plants.

2-2½ ft. -----	2.50	3-3½ ft. -----	3.50
2½-3 ft. -----	3.00		

CYPRESS, SILVER (*Chamaecyparis (retinospora) squarrosa veitchi*.) Beautiful sheared specimens.

2-2½ ft. -----	2.75	2½-3 ft. -----	3.25
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JUNIPER, COMPACT PFITZER (*Juniperus ch. pfitzeriana compacta*.) Soft, compact, low growing variety, superior to regular Pfitzer which is the old reliable for planting on banks and other difficult locations.

18-24 in. -----	2.50	2-2½ in. -----	3.00
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Few larger.

JUNIPER, HETZI (*Juniperus hetzi*). Vigorous spreader with bluish-green color.

18-24 in. -----	2.00	2½-3 ft. -----	3.00
2-2½ ft. -----	2.50		

TAXUS CUSPIDATA. Japanese Yew. Root and top pruned.

18-24 in. -----	3.50	2-2½ ft. -----	4.25
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TAXUS CUS. CAPITATA. This is the genuine article. Real Capitata - upright, pruned to a nice form.

2½-3 ft. -----	5.50
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TAXUS MEDIA HICKSI. Hick's Yew. Real beauties, unusually broad for height. Root and top pruned.

18-24 in. -----	3.25
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TAXUS MEDIA T-31. An excellent bush or semi-vase form Taxus with fine textured deep green foliage. Similar to Browni.

18-24 in. -----	3.75
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FLOWERING SHRUBS

Nice, young, vigorous heavy stock.

B&B SCHEDULE FOR SHRUBS

When time and available labor allow, we will B&B shrubs for the following charges in addition to the bare root prices shown.

2-3 ft.	40¢	3-4 ft.	50¢
4-5 ft.	60¢	5-6 ft.	75¢

EACH PER 10

CYDONIA JAPONICA. Red Flowering Quince.

18-24 in. -----	.75
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CYDONIA JAPONICA NIVALIS. Pure White Flowering Quince. An extraordinary novelty that sells on sight when in bloom.

18-24 in. -----	1.00
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2-3 ft. -----	1.50
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CREPE MYRTLE (*Lagerstroemia Indica*). Use Virginia grown Crepe Myrtle for increased hardiness. "Red Star" - Popular deep shade with long panicles of flowers.

1 gal. cans 12-15 in. -----	.85
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3 gal. cans. 1½-2 ft. -----	1.15
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SPIREA VAN HOUTTEI.

2-3 ft. -----	.60	50.00 per 100
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3-4 ft. -----	.75	65.00 per 100
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5-6 ft. -----	B&B	2.00 to 3.00
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Shade and Flowering Trees

BIRCH, EUROPEAN WHITE (*Betula alba*) European White Birch. Young, vigorous trees, very handsome. Branched to the ground and quite pretty. Few large single stem trees up to 5 in. cal., priced individually. Other sizes and clump forms sold out for the season.

CHERRY, KWANZAN. *Prunus serrulata kwanzan.*) Pink upright double flowering Japanese Cherry.

4-5 ft. b. r. -----	3.00
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5-6 ft. b. r. -----	3.75
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6-7 ft. b. r. -----	4.50
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CHERRY, WEEPING (*Prunus Subhirtella Pendula*) Weeping Japanese Cherry, No. 1 heads. budded on standards. Single and double flowering varieties.

5-6 ft. b. r. -----	5.50
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DOGWOOD, "CHEROKEE CHIEF" (Cornus Florida Rubra - "Cherokee Chief") Plant Patent No. 1710. The really red flowering Dogwood. A splendid new tree, many with bloom buds.

3-4 ft. -----	B&B -----	5.00
4-5 ft. -----	B&B -----	6.00
5-6 ft., few -----	B&B -----	8.00

DOGWOOD, CHEROKEE PRINCESS. (Cornus Florida - "Cherokee Princess") "A superior white flowering Dogwood with outstanding characteristics. Large white blooms at an early age. Vigorous grower. Vivid autumn foliage with red berries."

3-4 ft. with buds ----	B&B -----	3.25
4-5 ft. with buds ----	B&B -----	4.25

DOGWOOD, PINK (Cornus florida rubra) Well branched, stocky.

3-4 ft. with buds ----	B&B -----	4.00
4-5 ft. with buds ----	B&B -----	5.00
5-6 ft. -----	B&B -----	6.50

Few larger up to 8-10 ft. priced individually.

DOGWOOD, WHITE. (Cornus Florida) Sturdy trees. 5-6 ft. ----- B&B ----- 3.50 Few larger

MAPLE, "CRIMSON KING" (Acer plat. "Crimson King") Plant Patent No. 735. The justly famous Maple whose leaves stay red all summer. Branched and transplanted trees with good caliber.

6 ft. b. r. -----	5.00 -----	B&B ---	6.00
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MAPLE, JAPANESE REDLEAF. (Acer Palmatum Purpurea.) Grown from seedlings selected for deep red color. Well branched. Deep red in spring, fade some in summer heat.

18-24 in. B&B -----	2.50
2-2½ ft. B&B -----	3.50

MAPLE, NORWAY. (Acer Platanoides.)

3-3½ in. cal. B&B -----	30.00
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MAPLE, SCARLET or SWAMP. (Acer Rubrum.) Few trees, various sizes. Prices same as Acer Saccharum.

MAPLE, SILVER-LEAF. (Acer Dasycarpum.) Fast growing tree for quick shade. Straight trunk, well branched.

8-10 ft., 1½-1¾ in. cal. b. r.	4.00	B&B	6.00
8-10 ft., 1¾-2 in. cal. b. r.	6.00	B&B	9.00
10-12 ft., 2-2½ in. cal. b. r.	8.00	B&B	12.00

MAPLE, SUGAR. (Acer Saccharum.) Straight, well formed trees.

10-12 ft., 1¾-2 in. cal. b. r.	8.00	B&B	12.00
12-14 ft., 2-2½ in. cal. b. r.	11.50	B&B	17.25
14-16 ft., 2½-3 in. cal. -----		B&B	25.00
3-3½ in. cal. -----		B&B	35.00

Few larger priced individually.

MIMOSA. (Albizzia Julibrissin.) Summer flowering, exotic lacy foliage, make this a very popular item to pep up late summer garden centre trade.

3-4 ft., 3 gal. cans -----	1.25
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OAK, LIVE. (Quercus Virginiana.) The evergreen Oak of the South, associated with the hanging moss, song and story. Root pruned. Only a few trees of any size.

7-9 ft., B&B 2-2½ in. cal. -----	15.00
8-10 ft., B&B 2½-3 in. cal. -----	20.00
10-12 ft., B&B 3-3½ in. cal. -----	30.00
11-13 ft., B&B 3½-4 in. cal. -----	40.00
4-4½ in. cal. -----	50.00

OAK, PIN. (*Quercus Palustris*.) Few of each size.
 10-12 ft. 2-2½ in. cal. b. r. 10.00 B&B 15.00
 12-14 ft. 2½-3 in. cal. B&B 20.00
 3-3½ in. cal. 30.00
 Prices larger trees below.

OAK, RED. (*Quercus Rubra*.) Few trees of various sizes.

OAK, WILLOW. (*Quercus Phellos*.) Few trees of large sizes, up to 8 or 10 inch caliper.

PLUM, FLOWERING BLIREIANA. (*Prunus Blireiana*.) Pink flowers and reddish foliage are very attractive. 6-7 ft. b. r. ----- 3.50

WILLOW, WEEPING. (*Salix Babylonica*.) Vigorous young trees with good heads and caliber.

2-2½ in. cal. ----- B&B ---- 10.00
 2½-3 in. cal. ----- B&B ---- 15.00
 Larger Willows priced individually.

LARGE TREE PRICES: Pin Oaks, Rubrum and Norway Maples.

2½-3 in. cal. ----- B&B ---- 20.00
 3-3½ in. cal. ----- B&B ---- 30.00
 3½-4 in. cal. ----- B&B ---- 42.50
 4-5 in. cal. ----- B&B ---- 57.50
 5-6 in. cal. ----- B&B ---- 75.00

Malus - Flowering Crabapple

One of our specialties. Choice varieties - well branched nice trees.

AT ATTRACTIVE PRICES

10% Discount for 100 or more Almey, Hopa, Eleyi and Red Vein in \$4.00 and larger sizes.

ALMEY. A recently introduced variety. It has large blossoms of fiery crimson petals, white markings at the base of each, giving the effect of a five pointed star. The scarlet fruits are retained a long time. Very hardy, disease resistant.

NOW AT THESE LOW PRICES

6-8 ft., 1¼-1½ in. cal. b. r. -- 2.75 -- B&B 3.50
 1½-1¾ in. cal. b. r. -- 4.00 -- B&B 5.00
 1¾-2 in. cal. B&B 7.50

ATROSANGUINEA - Carmine Crabapple. Like Floribunda except flowers are red.

5-6 ft. few ---- b. r. ---- 1.50 ---- B&B ---- 2.00
 6-7 ft. ---- b. r. ---- 2.25 ---- B&B ---- 3.00
 1½-1¾ in. cal. ----- B&B ---- 5.00

FLORIBUNDA. Pink buds opening to light pink flowers.

6-7 ft. ----- B&B ---- 3.00
 1½-1¾ in. cal. ----- B&B ---- 5.00
 1¾-2 in. cal. Few ----- B&B ---- 7.50

GOLDEN HORNET. A recent introduction from England. Vigorous upright growth, handsome foliage, white flowers and bright yellow fruit.

6-7 ft., 1-1¼ in. cal. few ----- B&B --- 3.00

SCHIEDECKERI. Semi-double. Pink.

1½-1¾ in. cal. ----- B&B ---- 5.00
 1¾-2 in. cal. ----- B&B ---- 7.50

SPECTABILIS. Very showy pink flowers, slender erect grower.

7-8 ft., 1-1¼ in. cal. b. r. -- 2.50 -- B&B --- 3.00

8-10 ft., 1¼-1½ in. cal. ----- B&B --- 5.00

ZUMI CALOCARPA. A leading landscape variety with pinkish-white flowers. and bright red fruit which is most attractive until after Christmas time.

5-6 ft., 1½-1¾ in. cal. ----- B&B --- 4.00

6-7 ft., 1¾-2 in. cal. ----- B&B --- 7.00

NOW HERE ARE THE REAL CRAB BARGAINS

ELEYI. Red flowers, red foliage, and large red fruit borne in abundance on vigorous trees. The best variety we know.

HOPA. Red foliage, red flowers and red fruit, on a fast growing tree of vertical habit.

RED VEIN. Similar to ELEYI.

WONDERFUL GROWING SEASON GIVES US LARGE QUANTITIES OF BEAUTIFUL TREES OF THESE VARIETIES IN LARGE SIZES. WE ARE PASSING THE BENEFIT ON TO YOU WITH THESE LOW, LOW PRICES.

7-8 ft. 1¼-1½ in. cal. b. r. 2.25 B&B 3.00

1½-1¾ in. cal. b. r. 3.50 B&B 4.50

1¾-2 in. cal. ----- B&B 7.50

2-2½ in. cal. ----- B&B 10.00

2½-3 in. cal. Red Vein, Eleyi ---- B&B 15.00

10% Discount on 100 or more Almey, Hopa, Eleyi, Red Vein in sizes above the \$3.00 size.

Let us have your Crab order for spring early so we can dig ahead, treated burlap, and keep them for you, as they start so early here that they cannot be dug late in the spring.

Wilmington, Del. - Mar. 20, 1961 - Please know that I appreciate your promptness and goodwill in taking care of this matter so efficiently.

McLean, Va. - March 16, 1961 - These plants are excellent - Thanks for the good service.

Westport, Conn. - April 5, 1961 - Our merchandise arrived here this morning in very good condition, and we wish to express our appreciation to you for your effort to get it to us while the buds were still tight on the azaleas. This effort on your part meant so much to us.

Easton, Maryland - April 19, 1961 - The shrubs and trees arrived in good condition and looked splendid.

Adelphi, Maryland - May 20, 1961 - "Received your kind letter and shipment. Many thanks."

Kingston, New York - June 2, 1961 - "The stock was all good."

Rye, New York - 6-14-61 - Your letter of June 10th rec'd. yesterday with credit memo which is appreciated to the result that it is a pleasure to deal with someone as honest as you are.

Arlington, Va. - 11-20-61 - "Thanks for the good service."



MALUS HOPA justly admired by John Tankard, Jr. These trees are reaching for the sky, straight, full, handsome. Spade root pruned last May. Priced to sell now. Order at once so we can dig and hold or deliver before growth starts.

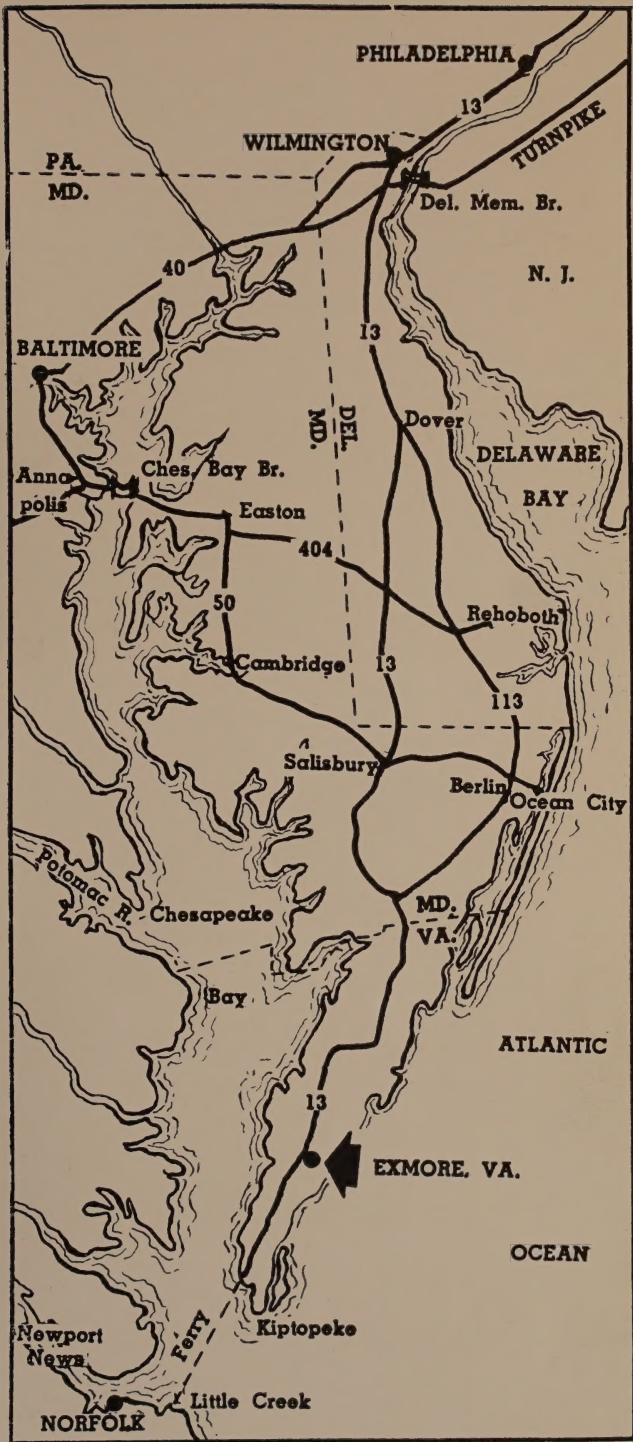


BIG TREES. We have lots of nice ones like these, know how to dig and handle them, and welcome the chance to serve you with them if you will let us have your orders in advance so we can dig in January and February. We use treated burlap for this and protect the balls in mulch - ready to go when you say the word.



The Tankard Packing Shed and one of the delivery trucks, capacity 12 tons. Your material is well protected from the weather and cared for by experienced drivers.

For economical delivery, have us ship by our trucks, hired trucks, or send your own. We arrange combination truckloads to more than one customer. Overnight deliveries to New York and other Eastern points at reasonable cost, and next day arrivals as far as Ohio.



Exmore, Va. is located on the Del-Mar-Va Peninsula. Readily reached by Hy. U. S. 13, Bus, or private plane to Weirwood or Parksley; 175 miles South of Delaware Memorial Bridge.

Connected with Norfolk and Newport News by fast car and truck ferry, running every fifty-five minutes. New bridge-tunnel under construction.



FLOWERING CRABS—11 Varieties

Large Specimen Trees



ILEX BURFORDI, ROOT PRUNED SPECIMENS